

**Con Edison
Non-Wires Solutions
Responses to RFP Clarification Questions
Avenue A Project Supplemental Request for Proposals**

Note: The deadline for submission of proposals in response to the Avenue A RFP is October 24, 2025.

No.	Category	<u>Date Last Modified</u>	<u>Question</u>	<u>Response</u>
1	Financial	8/8/2025	What guidance can you provide on what would be an acceptable incentive amount to propose, and under what format (% of construction cost, for example)?	<p>Responses Segmented by Technology Type</p> <p>Dispatchable Resources (e.g., Energy Storage): When calculating incentives, account for all project costs, revenue streams, and market participation opportunities. Define expected cash flows and identify how incentive milestones will support financial performance.</p> <p>Non-Dispatchable Resources (e.g., Energy Efficiency): When calculating incentives, account for all project costs including (but not limited to) material, equipment, labor, and O&M. Clearly define cost assumptions and ensure that requested incentive does not exceed the total cost of doing the project. Provide requested incentive as a function of proposed savings.</p>
2	Eligibility	8/8/2025	Are you looking for technologies that address summer peak only? Or other seasons as well?	We are only looking for solutions that address summer peak for this RFP and territory.

3	Eligibility	8/8/2025	For storage projects in commercial buildings with chilled water HVAC systems, does Thermal Energy Storage qualify as a non-wires solution measure? Additionally, for buildings with refrigeration systems, can Thermal Energy Storage be considered a dispatchable storage measure?	Yes, as long as the project reduces electric demand during peak hours, it qualifies to apply. If it can discharge within the specified peak window, it meets the criteria to apply.
4	Eligibility	8/8/2025	Are you able to share the zip codes that correspond to the Eligible Neighborhoods?	<p>Please note zip boundaries do not align with network boundaries. The zip codes that fall fully or partially within the network boundaries are: 10002, 10003, 10009, 10012, 10013</p> <p>If you are unsure, please email nwsproposals@coned.com to confirm customer eligibility.</p>
5	Eligibility	8/8/2025	For energy efficiency efforts, is it required to bid on all segments referenced?	It is not required to include all market segments in an energy efficiency proposal. The RFP can include just the market segments that the applicant would like to provide solutions for.
6	Eligibility	8/8/2025	If we're proposing implementing energy efficiency (EE) measures, can the Real-Time Energy Management (RTEM) program be used in conjunction with this program? Specifically, are we allowed to stack incentives from both programs?	Yes, the Con Edison RTEM program can be proposed as part of the project. However, any associated cash flows must be clearly reflected in the financial sheets.
7	Eligibility	8/8/2025	Does Con Edison support gas-fired cogeneration through this program?	Gas-fired cogeneration is still eligible but not a preferred measure. As noted in the RFP, NWS will assess community impact including potential negative environmental impacts resulting from combustion.

8	Other	8/8/2025	Once the RFP process is completed, how soon will participants be able to begin submitting qualified projects that fall within this new network?	<p>Selected respondents will be notified per the schedule outlined in the RFP document.</p> <p>It is preferred that respondents include all known qualified projects at time of submission for consideration. Should the respondent not have a list of qualified projects, per the RFP, they should outline customer acquisition plans.</p>
9	Eligibility	8/8/2025	For dispatchable storage projects, does Con Edison require the system warranty to cover the full 10-year contract term, or is it sufficient to meet the 4-hour end-of-life (EOL) dispatch requirement? If a shorter warranty is acceptable, what is the minimum coverage required?	The NWS program does not prescribe specific system warranty requirements. Its primary concern is ensuring the system can meet contracted dispatch obligations throughout the contract term. Bidders may propose a contract term shorter than 10 years, and NWS is open to reviewing such proposals.
10	Other	8/8/2025	How many projects are you thinking of awarding and how are you planning to evaluate what will likely be very different solutions?	We use a standard set of evaluation criteria, detailed thoroughly in the RFP, and strongly encourage respondents to review these criteria. Our goal is to build a diverse and effective portfolio of solutions, which may be sourced from many different solutions, and is dependent on the population of proposals received.
11	Financial	8/8/2025	All else being equal—for example, when comparing competing BESS projects—does Con Edison prioritize proposals based on the amount of incentive requested?	Not necessarily. Con Edison evaluates proposals based on multiple factors, including proposer experience, solution quality, project size, and location—not just the incentive amount. Incentive levels are one consideration among many. We recommend reviewing the RFP carefully, as each evaluation criterion is clearly defined and plays an important role in the overall assessment.

12	Other	8/8/2025	Can you elaborate on the Timeliness qualification criteria?	<p>As noted in the RFP, timeliness is defined as: The ability to meet Con Edison's schedule, including customer acquisition and interconnection requirements for the NWS opportunity. The extent to which the project schedule reflects realistic and sufficient detail from contract execution, project implementation, including key project milestones, and completion.</p> <p>When speaking to Con Edison's schedule in the definition, please refer to Table 1 in the RFP that lays out Need Years and Load Relief Needed.</p>
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